PAINTUP

One line pitch:
PaintUP offers the first robotic solution to clean, paint or drill large scale surfaces with improved safety, speed and constant quality. We developed the first fully integrated digital solution to renovate façades.

Addressed market and international ambitions:
We are addressing the rehabilitation market. Whether to improve the aesthetic of the building or to improve the thermal insulation performance. PaintUP operates only in France (So far) but willing to expend to Europe and US. We want to develop in Europe and North America where human labor is expensive and safety is considered as a priority. Our partnership with Leica and Manitou can help us in this regard.

Your team:
• Romaric GOMART: CEO of PaintUP is a Graduate Engineer with Master in International Business Degree and 7 years of experience in Alstom Transport
• Pierre YVERNAY: Engineer, who contributed to the successful delivery of the first large project of 1800m2
• Edouard CASSAL: Senior Sales and Marketing director.

Value proposition:
We are currently the only company in the world operating a robot able to reach 10 floors. Our patented technology is operational. With very limited resources, we managed to outpace competitors who raised millions in capital and subsidies. We partnered with global leader on the 3 subsystems of PaintUP.

Business model:
Until the end of 2018 we worked as R&D subcontractor for Lafarge Holcim, Vinci or Eiffage based on the early version of our technology. In 2019 we started to offer cleaning and painting service. Within 3 years, we will scale up and sell our robots with the associated software license, tools and maintenance.

IP and regulatory situation:
All collaborators have signed non-disclosure agreements and the full transfer of the ownership of the work produced. PaintUP already has two patents pending and a third one will be shortly filed. The PaintUP brand is registered in France.

COMPANY PROFILE

Website: www.paintup.fr

Category: Smart Manufacturing

Contact:
Romaric Gomart
romaric.gomart@paintup.fr

Location:
France

Founded in:
2015-11-15

Employees:
5

Financial information (€):
• Stage: go-to-market
• Capital raised to date: 0
• Annual revenue: 60k€
  (doubling every year for the last 3 years)